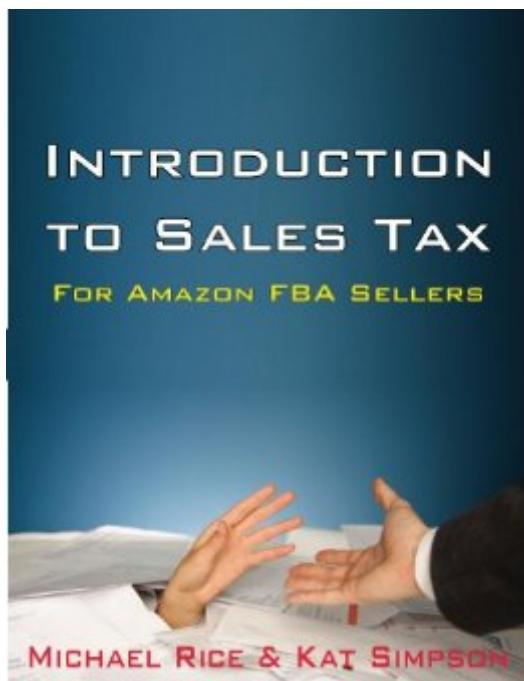


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# Introduction To Sales Tax For FBA Sellers



## **Synopsis**

A clear understanding of today's sales tax laws is important to your online business; it not only keeps you out of trouble with the tax man, but it also helps boost your bottom line. Consider the following questions. Do all 50 states collect sales tax? If not, which ones don't? What is Nexus? And what constitutes Nexus? In which states does have nexus? Do I, therefore, have nexus in those states? All these, and more, will be answered in this book.

## **Book Information**

File Size: 12436 KB

Print Length: 100 pages

Page Numbers Source ISBN: 1477448403

Publisher: Kat Simpson Enterprises; 1 edition (July 9, 2012)

Publication Date: July 9, 2012

Sold by:Â Digital Services LLC

Language: English

ASIN: B008NDKBO6

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #571,776 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #46 inÂ Kindle Store > Kindle eBooks > Business & Money > Taxation > Small Business #109 inÂ Books > Business & Money > Taxation > Small Business #259 inÂ Books > Business & Money > Accounting > Bookkeeping

## **Customer Reviews**

I hate to leave negative reviews, so let's call this one neutral. (I purchased the Kindle version of this book.) The GOOD: links to the state taxing authorities and information on how to fill out the sometimes confusing applications. THIS is good information that is useful to the seller. The BAD: ambiguous and imprecise terminology. Example: you don't have to direct to "collect" sales tax on your behalf. This implies (but does not state precisely) that (as a Texas Resident, for example) if I buy an item from Seller A, they collect sales tax because seller A has marked the item as taxable, and if I buy an item from Seller B, who has not bothered to mark the item as taxable (same item)

then I don't have to pay sales tax. That is not what happens. This would start up a whole new industry of "let's find the seller who doesn't collect sales tax and buy from him." As a Texas resident, is going to collect the sales tax from me when I make a purchase. Whether they remit it to the seller is another story, which seems to require the payment of a fee. I find this reprehensible, if true (not the authors' fault). Perhaps all that happens is that the sales tax is remitted to the seller, but the reports aren't generated without payment. I don't know because I was unable to find out (see next paragraph). I find that also uses the terminology "collect" ambiguously in their help pages, but that is something these authors should have pointed out. The book also doesn't state anywhere that I could find that this link to marking items as taxable and managing one's sales tax information is only available if you are a professional seller - i.e. you pay the \$39.99 per month.

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